



In 2020, we partnered with Pentera (Series A) when they had ~ 30 global employees with less than 5 in the U.S and helped them build an elite revenue team in North America.

**10**  
Hires With 2+ Years Tenure

**7**  
Hiring Managers

**6**  
Promotions

### Some of our successful placements:

- Founding Mid-Market Sales Leader
- Director of Sales Engineering
- MSSP Partnership Manager
- Revenue Operations Manager
- Channel Enablement Leader
- (3+) Regional Sales Directors
- (3+) Mid-Market Account Executives
- (3+) Sales Development Representatives

**“**  
*Jay & Jake are the perfect combo. They understand our needs, deliver the right candidates for us and act as true partners*  
**”**  
★★★★★

-Nivi Rabbi, Director of HR